



OYSTER BAY

MAIN STREET ASSOCIATION NEWS

Volume 7

Winter 2019/2020

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Yet Another Strong Year of Growth in the Downtown

The Oyster Bay Main Street Association (OBMSA) has been instrumental in promoting the growth the downtown has experienced over the past year. Through our work supporting new and existing businesses, building owners, and investors we have achieved the **lowest vacancy rate our downtown has experienced in over twenty years.**

In 2019, over **15** businesses utilized our **Business Assistance Programs**, working with our staff on commercial site selection, navigating the permitting process, and the creation of customized market analyses. This directly resulted in six new businesses opening - including **Fortune of War, Taco Bay, and N.T. Designs** - and has laid the ground work for an additional five businesses to open or expand this year.

To support this growth, OBMSA successfully advocated for the expansion of sanitary sewer capacity. As a result, effective January 1, 2019, the Sewer District decided to permit doubling the capacity within the General Business District. This has resulted in expanded opportunities for development and investment in the downtown, including for example, the pending conversion of the second story office space to 8 residential units at 62 South Street and the proposed development of Snouder's Corner Drug Store.

(Continued on p. 7)

Our Mission, at its core, is to:
Make Downtown Oyster Bay a Place
Where People, Businesses, & Investors Want to Be

How do we decide what that place looks like?
By listening to YOU!

To guide us,
we rely heavily on Community Input - this is your opportunity as members of
OBMSA to have a say in the future of Oyster Bay!

We invite your thoughts, insights and ideas through two main facets:

**Our Quarterly Public
Committee Meetings**

&

**Our Consumer &
Business Surveys**

Is there an event you would like to see in the
downtown? A problem you would like to see addressed?
An idea you have to help our local businesses?
We would love to hear your ideas!

We hold committee meetings every quarter and they are
open to our full membership. This is an opportunity for
our members to take a more active role in OBMSA - to
help us define our focus and craft our initiatives. Our
committees focus in three main areas:

Design focuses on improving the physical and visual
assets of the downtown - this is done through our
Facade & Sign Grant, the seasonal decorations, and the
major improvements we have made to the center of
downtown through our Town Center Revitalization
Plan, among others.

Promotion focuses on bringing people to the downtown
through community events, marketing campaigns, etc.

Economic Vitality focuses on creating a supportive
environment for new and existing businesses, while
advocating for and incentivizing appropriate
development.

Check obmsa.org for upcoming meeting dates.

Every few years we circulate a series of surveys
to the community - one tailored for consumers and one
for our business owners. This is an excellent
opportunity for all in the community to give honest
feedback on the condition of the downtown -
physically, economically and culturally.

The data that is collected is then used as part of our
market research/analysis reports and used internally to
assess the effectiveness of our programs and initiatives.

**Please take a moment to fill out the survey by
scanning the corresponding QR code below:**

Consumer Survey



SCAN ME

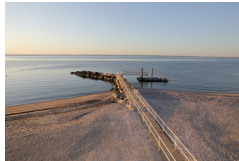
Business Survey

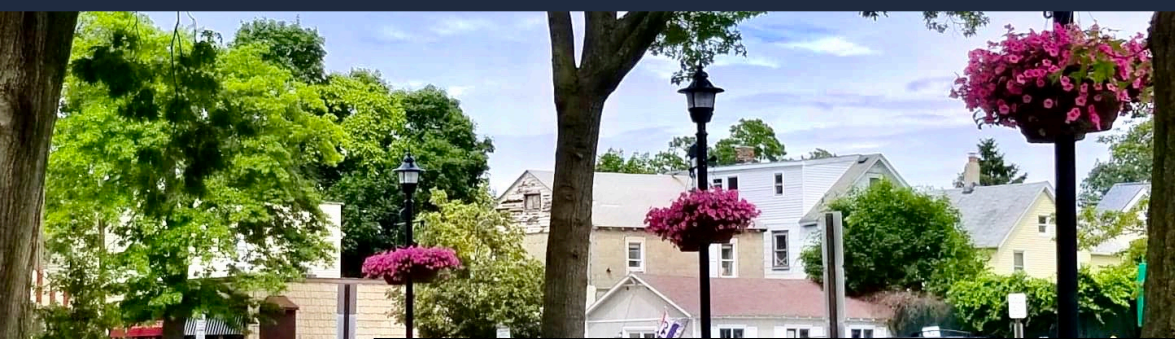


SCAN ME

Our Seventh Annual End of the Season Benefit

The work we do in Oyster Bay would not be possible without the support of this wonderful community. Thank you to all our event sponsors and everyone who attended for making this year's event our most successful yet! By the end of the evening we were able to bring in nearly \$50,000! Proceeds go to support many of our 2020 initiatives and programs!





This past Spring, OBMSA kicked off our third annual Flower Basket Campaign to support the costs of our seasonal decorations in the downtown - with 168 hanging baskets in the summer, 168 wreaths during the holiday season, and the christmas tree and bandstand decorations for the annual tree lighting.

123 sponsors from the community stepped up, fully funding us for the 2019 season!

OUR SPONSORS

1. Lee C. Neumann	12. Elizabeth & Rich Baker's Sherry Microbrewery	23. John & Marlene Spivey	34. Eric & Jeni Schuman	45. The Whittier Family	56. Mary Ellen Conroy
2. David & Susan Zoffel	13. Connetta Cozzetta	24. Mark & Wajj Hayden	35. Atlantic Seaman Fire Co. No. 1	46. Pam & Dan Corvillo	57. Steve Lutz, Inc.
3. Dan & Susan Zoffel	14. Brian & Deborah Sweeney	25. Anthony J. Lohrke	36. Lisa McGowan	47. Susan & Ovidia Doman	58. Sharon Ray Vige
4. Joseph & Irene Tyronek	15. Charles & Marie Katsch	26. Henry & Harriet Clark	37. James H. Tronzo Student Council	48. Elizabeth Manning	59. Cary & Willow Goodwin
5. John & Elaine Usher	16. Cove Lodging	27. Mimi Rosencold	38. Superior Collision	49. Robert Collette	60. CFC's Aquatic Trust
6. Jack & Penny Hoyt	17. MCM Consulting Corp.	28. Bill & Betty Smith	39. Joseph & David Irving	50. M.A. & Son, Daniel Brewer	61. Robert Squire
7. Dan Gaffney	18. Diaper Depot	29. Charles & Helen Dillon	40. Joseph Woodcock	51. Mary Ann Randon	62. Main Street Press
8. Elizabeth Jennings	19. Mischke O'Brien, LLC	30. Bradford Weikel, Jr.	41. James & Marjorie Mergenthaler	52. Thomas & Barbara Dooly	63. Louis Balfour Architects
9. Woodward Trust Corp.	20. Gregory Shorne	31. Life, Earth & Water Center	42. Peter, Susan & David	53. David Mowbray	64. Main Street Family
10. Patricia Burke	21. Friends of Rich LaMara	32. Andrew Carr & Rita Carr	43. Five Pines RealEstate.com	54. Madeline & George Wingo	65. The Horizontal Family
11. Lucy Goring	22. Valerie Canale	33. Joseph & Maryanne	44. The Oyster Bay Boat Club	55. David Mowbray	66. Oscar Haggard
12. Memory of Dots & Mimi	23. Graham & Maria Kruger	34. Joseph & Marlene Spivey	45. Gregory Home & Patio	56. David Mowbray	67. Bob & AnnMarie Rosetti
13. David & Susan Zoffel	14. Brian & Deborah Sweeney	15. Charles & Marie Katsch	16. Cove Lodging	17. MCM Consulting Corp.	18. Diaper Depot
19. Mischke O'Brien, LLC	20. Gregory Shorne	21. Friends of Rich LaMara	22. Valerie Canale	23. Graham & Maria Kruger	24. John & Marlene Spivey
25. Anthony J. Lohrke	26. Henry & Harriet Clark	27. Mimi Rosencold	28. Bill & Betty Smith	29. Charles & Helen Dillon	30. Bradford Weikel, Jr.
31. Life, Earth & Water Center	32. Andrew Carr & Rita Carr	33. Joseph & Maryanne	34. Joseph & David Irving	35. Atlantic Seaman Fire Co. No. 1	36. Lisa McGowan
37. James H. Tronzo Student Council	38. Superior Collision	39. Joseph & David Irving	40. Joseph Woodcock	41. James & Marjorie Mergenthaler	42. Peter, Susan & David
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49. Robert Collette	50. M.A. & Son, Daniel Brewer	51. Mary Ann Randon	52. Thomas & Barbara Dooly	53. David Mowbray	54. Madeline & George Wingo
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61. Robert Squire	62. Main Street Family	63. Louis Balfour Architects	64. Main Street Press	65. The Horizontal Family	66. Oscar Haggard
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163. The Horizontal Family	164. Oscar Haggard	165. The Horizontal Family	166. Oscar Haggard	167. The Horizontal Family	168. Oscar Haggard

THANK YOU TO ALL OUR GENEROUS SPONSORS!

OUR SPONSORS

* List updated as of 07/15/19

Look for your invitation to sponsor your basket this May!

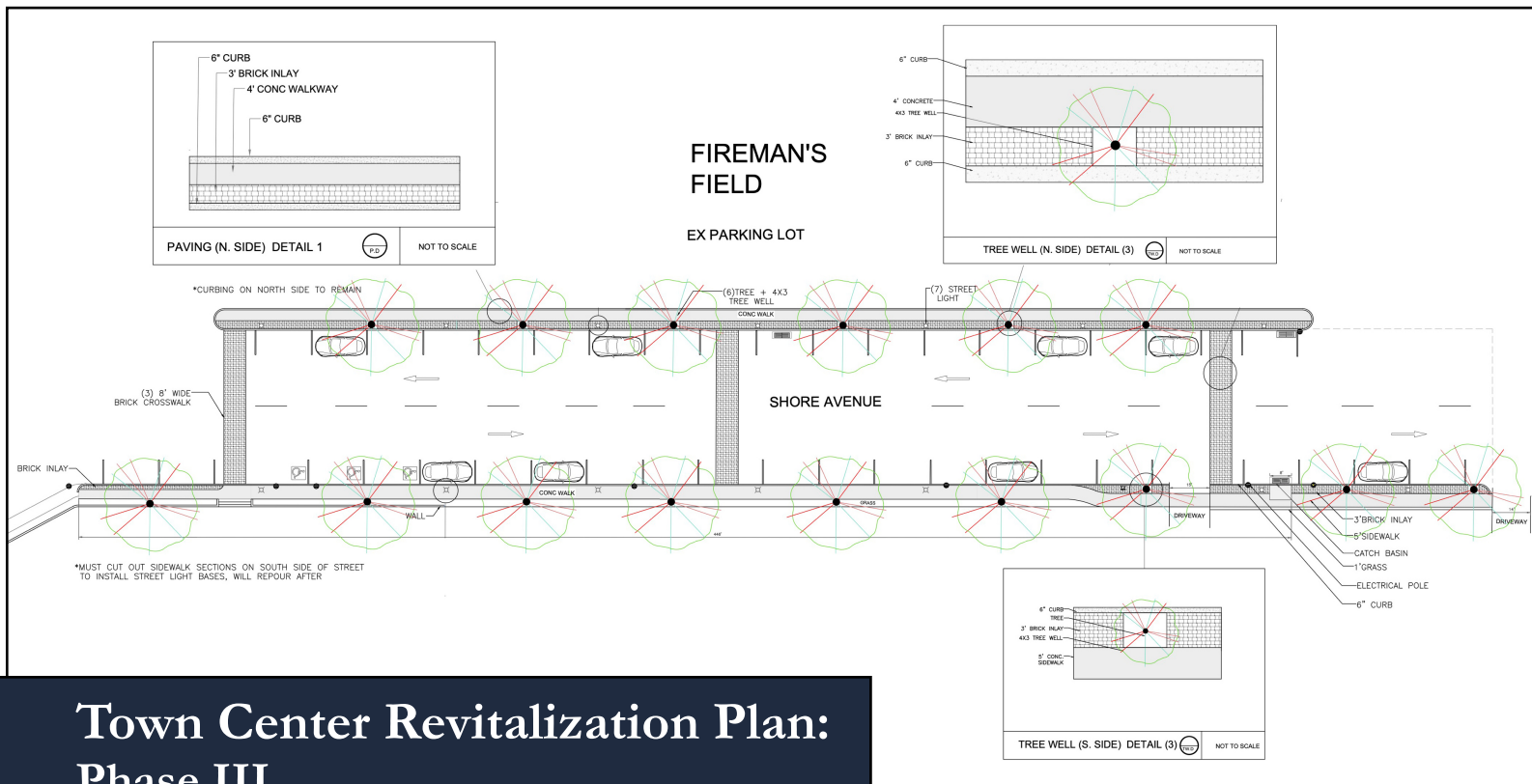
Community Clean-Up

If you are looking for a way to get more involved in OBMSA and help us keep Oyster Bay clean, we invite you to join us for one of our Community Clean-Up Days. This past November, we teamed up with **Friends of the Bay** to clean up White's Creek and the adjacent parking lot north of East Main Street. Due to the success of the event, we plan to host more regular clean-ups moving forward - follow us on Facebook at "Oyster Bay Main Street Association" to stay informed.

OBMSA is also gearing up for our 5th season of our **Clean Sweep Initiative**. In response to demand, this year we are looking to expand the impact of the program beyond just loose litter on the streets and sidewalks to include monitoring and reporting issues such as graffiti, pet waste, and other quality of life issues.



Our Efforts to Make the Downtown a Place Where YOU Want to Be



OBMSA is excited to announce the third phase of our Town Center Revitalization Plan! The Town Center Revitalization Plan (TCRP) was initiated as a way for our organization to focus our design projects and multiply their impact by completing inter-connected, smaller-scale renovations starting in the epicenter of the downtown and radiating out.

We implemented Phase I in 2015 with a full-scale renovation of Townsend Park. With the help of **Main Street Nursery**, we created a design that was appropriately scaled and better suited for the small triangle park around the bandstand. The \$30,000 renovation transformed the park and reestablished viable green space in the downtown.

To complement and expand the impact of the Townsend Park renovation, our next phase focused on further increasing available green space and improving the aesthetics of the downtown by opening up the grounds of the adjacent historic Oyster Bay Post Office for public use. Completed in 2018, the \$90,000 renovation resulted in an open and inviting lawn; the creation of a brick-paved seating area for patrons and residents to use; and improved access to an underutilized walkway connecting Audrey Avenue to Maxwell Avenue and the parking lot known as Fireman's Field just beyond.

OBMSA is currently finalizing approvals for Phase III with the Town of Oyster Bay. This next phase will focus on the sidewalks along the section of Shore Avenue immediately south of and adjacent to Fireman's Field. We will be building off of the success of the Town of Oyster Bay's Safe Ways to School project, which resulted in the installation of sidewalk along the south side of the street abutting Theodore Roosevelt Elementary School. The final design, pictured above, calls for the demo and install of a new sidewalk on the north side, the addition of 14 native species trees, 14 antique street lamps, and three crosswalks connecting the parking lot and the sports fields. All told, a substantial improvement to an area that is currently just a barren strip of concrete.

We are scheduled to break ground this year. Once completed, this renovation will improve the overall safety and aesthetics of the area - ultimately creating an inviting environment that better connects the general business district and the western waterfront and encourages individuals to utilize Fireman's Field as a parking option. Continuing to radiate out, we are looking towards future projects that will focus on further beautification and improving connectivity within the downtown.

10th Season of Dancing in the Street!

OYSTER BAY MAIN STREET ASSOCIATION'S DANCING IN THE STREET!

Dancing in the Street has become a summer staple of the Oyster Bay community that continues to grow in popularity year after year. From its humble beginnings in 2011, the series has expanded from four nights to six and on average brings approximately 200 individuals to the downtown per night to dance in the heart of downtown Oyster Bay.

Summer 2020 marks the **tenth year** of the series and we are excited to celebrate what has become a well-loved community event! To celebrate this milestone, we will be hosting special dance competitions throughout the series, inviting special guests, and more - so much more we have to add an extra night! So join us for one or all **SEVEN** Fridays this July and August!

A **BIG** thank you to our long-time sponsor - **BMW of Oyster Bay** - for all their support over the years! We would not be here without great community partners like you!



JULY 3RD • 10TH • 17TH • 24TH • 31ST

AUGUST 7TH • 14TH

INTERESTED IN BEING
A SPONSOR?
VISIT OUR WEBSITE:
WWW.OBMSA.ORG/DITS

Yet Another Strong Year of Growth in the Downtown Cont'd

Our **Design, Renovation, and Preservation Assistance Programs** help business and building owners improve their sites by providing planning, grant writing, and financial assistance. In the past year, we assisted **18** members and businesses in total, which resulted in **12 storefront renovations** and laid the ground work for three additional improvements slated for 2020.

Additionally, we provide support through our **Facade & Sign Grant Program**. Since first starting the grant in 2013, we have assisted **50** businesses in the downtown, **disbursing nearly \$95,000 in grant funds** and **leveraging an additional private investment of over \$210,000 into the downtown**. We currently have \$15,000 raised for our most recent cycle and, due to interest in the grant, we are hoping to raise an additional \$10,000 - **we hope you will consider donating to help us reach this goal!**



A Selection of Our 2019 Grant Recipients



Thank you to our Fiscal Year 2019 Contributors!

Founding Contributor

American Marketing Group
The Bahnik Foundation
Claude & Marie Bahnik
Frederic R. Coudert Foundation
Todd & Sandra Graham
Andrew & Diana Hauser
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Seamus Mitchell
Mockingbird Wings
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Northwestern Mutual
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Oyster Bay Civic Association
Oyster Bay Drafting & Architecture
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Clayton & Hyde Prugh
Mary Ann Reardon
Sagamore Collision
Sanctuary Home & Patio
Masaki & Kay Hutchins Sato
Verena Scheu
William & Susan Sheeline
Smith Jewelers
Superstar Beverage of Oyster Bay
Pat & Lynn Tone
Charlie Towers
David & Elizabeth Townsend

Joseph & Janet Tymeck
John & Elena Urdea
Russell & Avery Wasoleck
James Werner
Laura Woodstock
Donald & Susan Zoeller

Sailor

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Robert Bartlotti
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Patricia Burke
Raymond & Joyce Caruso
Michael & Connie Castellana
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YOUR SUPPORT!**